The impact of the competitive location of the brand of the product in improving customer loyalty to the brand Field study on the market of laptops in Damascus

*Dr. Samir Al-Mustafa

Abstract

The competitive position of the brand of the product is becoming more and more important in the markets of intense competition and rapid changes. This concept includes several dimensions that have important implications for customer behavior in particular and in the customer's evaluation of the product and the organization together,

It also reduces the need for intensive promotion and is a barrier to other organizations that prevents them from entering the market. It can open up new markets when the growth of the organization depends on penetrating new markets and ensuring the survival and sustainability of the organization ultimately enhances customer loyalty to the organization.

The research aims to highlight the competitive location of the brand of the product and the need to pay attention to its role in influencing the improvement of customer loyalty.

For the Paper in Arabic Language See the Pages (155 -179). *Assistant Professor, Damascus University, Faculty of Economics,

Department of Business Administration